



## TEA BOARD OF KENYA

*Realizing the Tea Promise*

### **KENYA TEA INDUSTRY PERFORMANCE HIGHLIGHTS FOR FEBRUARY 2022 PRODUCTION**

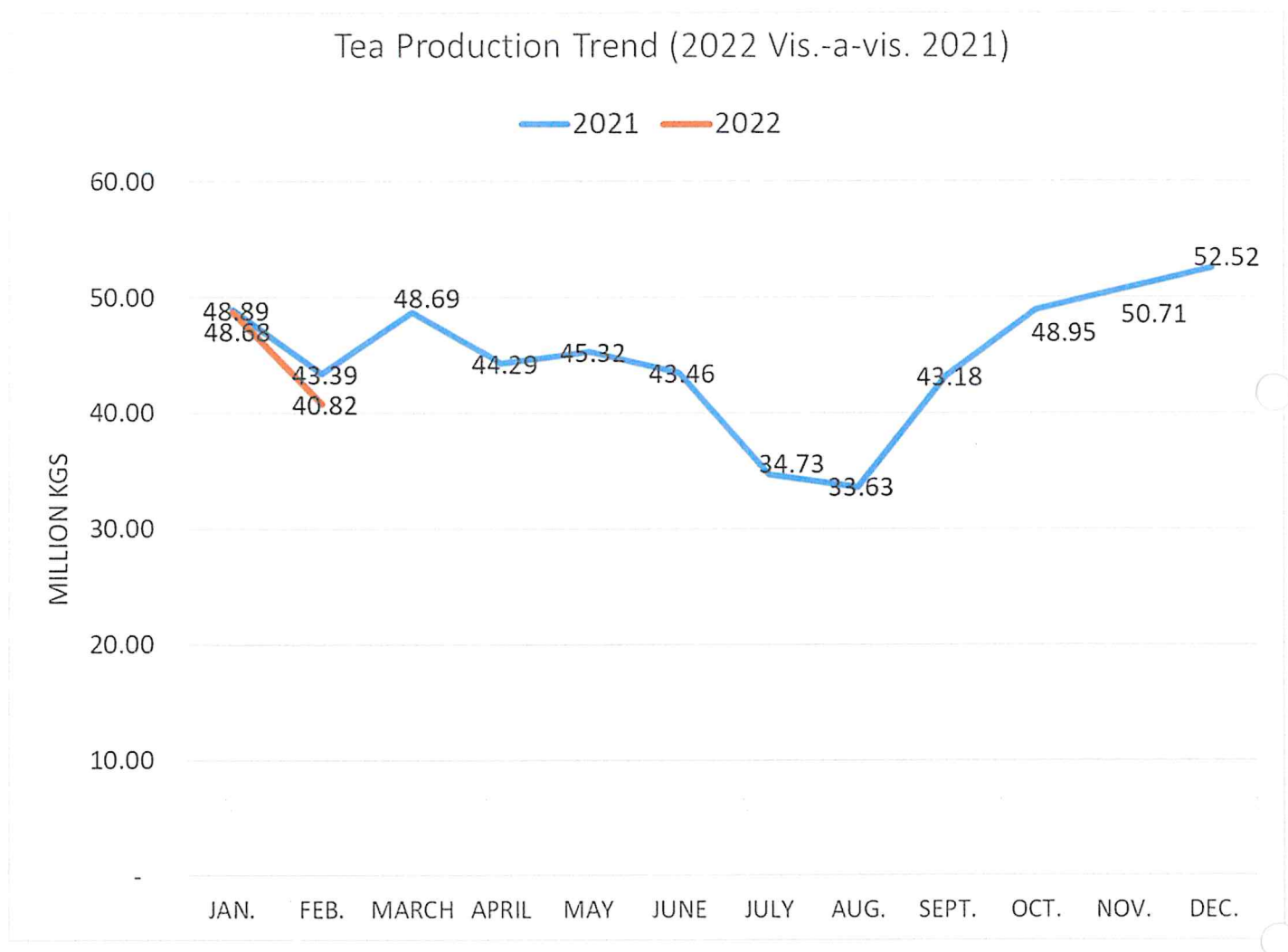
Tea production for the month of February 2022 dropped significantly by 7.86 Million Kgs from 48.68 Million Kgs recorded in January to 40.82 Million Kgs. Production during the month was also lower compared to 43.39 Million Kgs recorded in during the same period of last year. The drop in production for the month of February was due to continued sunny and dry weather conditions condition that was recorded over most parts of the country and across the tea growing regions. The effect was more prevalent in tea growing areas the West of Rift especially in Kericho, Nandi, and Nyamira where rainfall was minimal at an average of between 2 mm to 18 mm daily during the first half of the month. However, a few areas over the highlands West of Rift Valley such as Kisii received moderate rainfall. As a result of dry weather conditions and minimal rainfall in most tea growing areas in the West of Rift, production within the West of Rift was significantly lower by 3.01 Million Kgs from 27.93 Million Kgs recorded during the same month of 2021 to 24.92 Million Kgs.

Notably, the effect of sunny weather in tea growing areas in the East of the Rift was minimal as highlands East of the Rift Valley and the Central Rift Valley, recorded near to below average rainfall in comparison with the February Long Term Means (LTMs). In the East of Rift, only tea growing areas in Embu/Meru region recorded dry weather conditions while the other tea growing regions recorded moderate rainfall averaging 2-27mm daily. Consequently, output within the East of Rift recorded a marginal increase of 0.44 Million Kgs from 15.46 Million Kgs to 15.90 Million Kgs.

Notably, due to wider coverage of the Plantation sub-sector in tea growing areas affected by adverse weather conditions in the West of Rift (Nandi, Kericho, Bomet, and



Nyamira Counties), the sub-sector recorded lower production by 3.33 Million Kgs from 19.69 Million Kgs to 16.36 Million Kgs. However, since the Smallholder Sub-sector is more wide-spread in areas that was not adversely affected by drought, the sub-sector's output recorded a marginal increase of 0.76 Million Kgs from 23.70 Million Kgs recorded during the corresponding month of 2021 to 24.46 Million Kgs.



**Table 1: Production by Sub-Sector and Region (2022 vis-à-vis 2021)**

Sub-Sector	Region	Feb.-22	Feb.-21	Variance	Var. (%)	Jan. – Feb. 2022	Jan. – Feb. 2021	Variance +/-	Var. (%)
Plantation & Smallholder	West of Rift	32,994,913	33,882,657	- 887,744	-2.62%	358,233,672	368,481,134	- 10,247,462	-2.78%
	East of Rift	19,531,443	20,529,278	- 997,835	-4.86%	179,599,167	201,054,342	- 21,455,174	-10.67%
	<b>Total</b>	<b>52,526,356</b>	<b>54,411,935</b>	<b>- 1,885,579</b>	<b>-3.47%</b>	<b>537,832,839</b>	<b>569,535,476</b>	<b>- 31,702,637</b>	<b>-5.57%</b>
Sector	Region	Feb-22	Feb-21	Variance	Var.(%)	Jan - Feb 2022	Jan - Feb 2021	Variance +/-	Var.(%)
Plantation	West of Rift	14,826,670	18,367,121	-3,540,451	-19.28%	32,565,614	38,872,150	- 6,306,536	-16.22%
	East of Rift	1,533,932	1,328,959	204,973	15.42%	3,604,222	3,220,755	383,467	11.91%
	<b>Total</b>	<b>16,360,603</b>	<b>19,696,080</b>	<b>-3,335,478</b>	<b>-16.93%</b>	<b>36,169,836</b>	<b>42,092,905</b>	<b>- 5,923,069</b>	<b>-14.07%</b>
Smallholder	West of Rift	10,094,658	9,563,090	531,568	5.56%	22,013,387	20,554,506	1,458,881	7.10%
	East of Rift	14,370,730	14,139,482	231,249	1.64%	31,325,798	29,647,367	1,678,431	5.66%
	<b>Total</b>	<b>24,465,388</b>	<b>23,702,572</b>	<b>762,816</b>	<b>3.22%</b>	<b>53,339,185</b>	<b>50,201,873</b>	<b>3,137,312</b>	<b>6.25%</b>

Plantation & Smallholder	West of Rift	24,921,328	27,930,211	-3,008,883	-10.77%	54,579,002	59,426,656	- 4,847,655	-8.16%
	East of Rift	15,904,663	15,468,441	436,222	2.82%	34,930,019	32,868,122	2,061,898	6.27%
	Total	40,825,991	43,398,652	-2,572,661	-5.93%	89,509,021	92,294,778	- 2,785,757	-3.02%

## **TEA SALES**

### **AUCTION**

During the month of February, auction sales volume for Kenyan tea stood at 36.40 Million Kgs, which was lower compared to 37.45 Kgs Million recorded in the month of January and 37.82 Million Kgs sold in the corresponding month of last year. The average monthly auction price for Kenyan tea was higher at 2.73 USD per Kg against 2.11 USD for the same period of 2021 and 2.13 USD for the same period of 2020. The average price was also higher compared to 2.68 USD recorded in the month of January this year.

During the month of February 2022, auction prices continued on an upward trajectory after experiencing a declining trend to a seven-month low of 1.75 USD per Kg in July 2021. Reversed trend follows the setting up of minimum reserve price of 2.43 USD per Kg in July for the smallholder sub-sector taking into account the cost of production, the grade of the tea and a reasonable return to the tea farmer. During the month of February 2022, tea offered for sale by the smallholder tea factories fetched an average price of 2.97 USD per Kg for the main grades from an average price of 2.33 USD in July 2021.

For all the tea offered for sale at the auction during the month, "Best" category of CTC leaf grades fetched higher prices at between USD 2.82 to 4.50 per Kg for the BP1s and 3.05 to 3.76 for the PF1s while tea prices for a similar category of the dust grades ranged between USD 3.05 to 3.68 for PDust and USD 3.30 to 3.69 for Dust1. Notably, well sorted grades and those with brighter liquors attracted more competitive bids and considerably higher prices while plainer categories across the grades attracted either less interest and thus lower prices or no bid by the buyers and consequently constituted the highest proportion of teas on offer at the auction that were withdrawn. However, there was no Orthodox tea grades on offer at the auction during the month.

## **EXPORTS**

The total export volume for the month of February 2022 was 45.12 Million Kgs, which was lower compared with 48.31 Million Kgs recorded in the same period of last year and 45.94 Million Kgs in January. Out of the total export volume, 99% was CTC teas and 1% was Orthodox teas.

During the month, Kenya tea was shipped to fifty two (52) export destinations compared to forty nine (49) for the same period of last year. Pakistan maintained the leading export destination for Kenyan tea having imported 18.74 Million Kgs, accounting for 42% of the total export volume. Other key export destinations for Kenyan tea were Egypt (9 Million Kgs), Russia (3.07 Million Kgs), UK (2.86 Million Kgs), Yemen (2.13 Million Kgs), UAE (1.63 Million Kgs), Kazakhstan (0.848 Million Kgs), Sudan (0.797 Million Kgs), Iran (0.773 Million Kgs) and Poland (0.547 Million Kgs),. The top ten export destinations, majority of which are traditional markets for Kenyan tea accounted for 90% of Kenya tea export volume.

During the month, there was significant increase in exports to traditional markets especially Pakistan, Russia, Yemen and Iran and emerging markets such as Jordan; and Eritrea. There were also a few shipments to seasonal markets such Lithuania; Burkina Faso; Taiwan; Guinea; Malta; Togo; and Brazil.

## **LOCAL TEA SALES**

Local tea sales for February 2022 stood at 2.00 Million Kgs against 2.96 Million Kgs for the corresponding period of 2021 while cumulative tea sales for the two months period up to February 2022 was 4.63 Million Kgs against 5.91 Million Kgs for the same period of 2021.

17TH MARCH 2022



**Table 2: Kenya Tea Exports by Destination (February 2022 vis-à-vis February 2021)**

DESTINATION	2022- QUANTITY KGS	2021 - QUANTITY KGS	QUANTITY VARIANCE KGS	%AGE VARIANCE
PAKISTAN	18,784,422	16,797,874	1,986,548	12%
EGYPT	9,006,506	9,999,284	- 992,778	-10%
RUSSIA	3,071,534	1,291,708	1,779,826	138%
UK	2,867,373	4,197,477	- 1,330,104	-32%
YEMEN	2,132,250	1,472,411	659,839	45%
UAE	1,638,433	4,219,737	- 2,581,304	-61%
KAZAKHSTAN	848,789	900,871	- 52,082	-6%
SUDAN	797,782	1,959,715	- 1,161,933	-59%
IRAN	773,903	221,424	552,479	250%
POLAND	547,820	661,818	- 113,998	-17%
IRELAND	521,043	516,604	4,439	1%
SAUDI ARABIA	520,278	401,690	118,588	30%
AFGHANSTAN	499,399	122,020	377,379	309%
JORDAN	393,000		393,000	
SWITZERLAND	387,468	358,436	29,032	8%
INDIA	241,268	523,504	- 282,236	-54%
TURKEY	170,571	234,361	- 63,790	-27%
MALAYSIA	169,396	271,836	- 102,440	-38%
SOUTH AFRICA	166,944	46,284	120,660	261%
QATAR	155,346	185,713	- 30,367	-16%
UKRAINE	148,362	193,965	- 45,603	-24%
JAPAN	135,300	529,300	- 394,000	-74%
SOMALIA	133,086	158,903	- 25,817	-16%
ERITREA	130,000		130,000	
BANGLADESH	96,000	109,200	- 13,200	-12%
CHINA	88,092	530,523	- 442,431	-83%
USA	81,388	95,512	- 14,124	-15%
GHANA	76,800	114,538	- 37,738	-33%
NETHERLANDS	60,798	739,004	- 678,206	-92%
UZBEKISTAN	58,761	63,033	- 4,272	-7%
MYANMAR	52,800	53,585	- 785	-1%
KYRGYZSTAN	48,100	25,102	22,998	92%
MAURITIUS	40,000		40,000	
GERMANY	39,158	53,475	- 14,317	-27%
INDONESIA	33,680	223,868	- 190,188	-85%
SRI LANKA	31,598	241,412	- 209,814	-87%
CANADA	27,660	168,760	- 141,100	-84%
AZERBAIJAN	22,500		22,500	
FINLAND	21,615		21,615	
OMAN	19,160	62,588	- 43,428	-69%
CHILE	17,542		17,542	
SINGAPORE	16,480	10,000	6,480	65%
LITHUANIA	13,085		13,085	
BURKINA FASO	10,349		10,349	
TAIWAN	7,800		7,800	
GUINEA	5,472		5,472	
MALTA	5,174		5,174	
TOGO	5,174		5,174	
BRAZIL	4,164	10,580	- 6,416	-61%

FRANCE	500		500	
SWAZILAND	331		331	
CZECH REPUBLIC	135	100	35	35%
CHAD		138,763	- 138,763	-100%
DJIBOUTI		64,000	- 64,000	-100%
HONG KONG		11,340	- 11,340	-100%
IRAQ		20,162	- 20,162	-100%
ITALY		4,600	- 4,600	-100%
MEXICO		9,000	- 9,000	-100%
NEW ZEALAND		12,800	- 12,800	-100%
NIGERIA		251,284	- 251,284	-100%
SOUTH KOREA		1,400	- 1,400	-100%
TAJIKISTAN		23,829	- 23,829	-100%
VIETNAM		13,800	- 13,800	-100%
<b>TOTAL</b>	<b>45,124,589</b>	<b>48,317,192</b>	<b>- 3,192,603</b>	<b>-7%</b>

**Table 3: Kenya Tea Exports by Destination (Jan.- Feb. 2022 vis-à-vis Jan.- Feb. 2021)**

DESTINATION	2021- QUANTITY KGS	2020 - QUANTITY KGS	QUANTITY VARIANCE KGS	%AGE VARIANCE
PAKISTAN	36,673,210	34,219,359	2,453,850	7%
EGYPT	17,669,552	16,116,832	1,552,720	10%
UK	6,180,794	8,510,993	- 2,330,199	-27%
RUSSIA	6,167,532	4,581,071	1,586,461	35%
SUDAN	3,941,404	3,905,638	35,767	1%
UAE	3,563,582	7,087,935	- 3,524,353	-50%
YEMEN	3,400,267	3,047,651	352,616	12%
KAZAKHSTAN	1,419,757	1,845,624	- 425,867	-23%
SAUDI ARABIA	1,234,820	468,134	766,686	164%
IRELAND	1,135,038	1,186,612	- 51,574	-4%
POLAND	986,571	1,701,342	- 714,771	-42%
AFGHANSTAN	920,869	238,120	682,749	287%
IRAN	919,955	791,298	128,657	16%
INDIA	485,413	853,686	- 368,273	-43%
SWITZERLAND	584,268	687,772	- 103,504	-15%
NIGERIA	553,488	539,828	13,660	3%
MALAYSIA	458,028	547,996	- 89,968	-16%
JORDAN	393,000		393,000	
CHINA	382,964	867,340	- 484,376	-56%
PERU	375,231		375,231	
UKRAINE	336,625	537,303	- 200,678	-37%
INDONESIA	331,304	544,206	- 212,902	-39%
USA	314,965	269,630	45,335	17%
TURKEY	284,719	506,032	- 221,313	-44%
JAPAN	261,360	828,196	- 566,836	-68%
SOUTH AFRICA	212,616	71,692	140,924	197%
BANGLADESH	192,000	109,200	82,800	76%
QATAR	177,627	207,795	- 30,168	-15%
SOMALIA	151,586	433,399	- 281,813	-65%
NETHERLANDS	137,048	864,708	- 727,660	-84%
ERITREA	130,000		130,000	
UZBEKISTAN	124,716	150,929	- 26,213	-17%
FINLAND	108,240		108,240	
GHANA	102,300	125,338	- 23,038	-18%
GERMANY	98,678	107,115	- 8,437	-8%
KYRGYZSTAN	83,224	41,222	42,002	102%
MYANMAR	79,728	81,679	- 1,951	-2%
OMAN	72,760	115,882	- 43,122	-37%
SRI LANKA	68,120	507,768	- 439,648	-87%
CHAD	50,400	251,973	- 201,573	-80%
MAURITIUS	40,000	20,000	20,000	100%
DJIBOUTI	32,000	78,846	- 46,846	-59%
SINGAPORE	30,480	40,400	- 9,920	-25%
CANADA	27,860	189,710	- 161,850	-85%
ISRAEL	24,207		24,207	

HONG KONG	22,680	23,852	- 1,172	-5%
AZERBAIJAN	22,500		22,500	
TAIWAN	21,050	26,640	- 5,590	-21%
MEXICO	18,000	18,000	-	0%
CHILE	17,542		17,542	
LITHUANIA	13,085		13,085	
BURKINA FASO	10,349		10,349	
GUINEA	5,472		5,472	
MALTA	5,174		5,174	
TOGO	5,174		5,174	
ITALY	4,600	9,200	- 4,600	-50%
BRAZIL	4,164	15,160	- 10,996	-73%
FRANCE	500		500	
SWAZILAND	331		331	
CZECH REPUBLIC	235	100	135	135%
SOUTH KOREA	116	1,600	- 1,484	-93%
BAHRAIN		8,776	- 8,776	-100%
CAMEROON		8,083	- 8,083	-100%
IRAQ		20,162	- 20,162	-100%
MALI		10,348	- 10,348	-100%
NEW ZEALAND		12,800	- 12,800	-100%
SENEGAL		5,174	- 5,174	-100%
TAJIKISTAN		23,829	- 23,829	-100%
TURKMENISTAN		16,890	- 16,890	-100%
VIETNAM		35,800	- 35,800	-100%
<b>TOTAL</b>	<b>91,069,279</b>	<b>93,516,668</b>	<b>- 2,447,389</b>	<b>-3%</b>